



Zonar Systems

Presentation by James Leano and Wes Deppa

About Us

Wes Deppa – **Regional Account Manager**

With nearly 34 years in public safety, including over 13 years as a law enforcement executive, Wes brings deep expertise and leadership to their role at Zonar Systems. As a Regional Account Manager, they have focused on understanding and meeting customer needs, managing hardware and solution pricing, and strengthening client relationships. Holding a Master of Public Administration from the University of Illinois at Springfield, Wes combines industry knowledge with a customer-centered approach to help clients achieve operational success through Zonar's technology solutions.

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James Leano – **Lead Account Executive**

With over 10 years at Zonar, James has grown from Customer Care to Implementations and now Direct Sales, providing a unique edge in understanding customer needs and delivering tailored solutions. As an Account Executive, with a commitment to bring success to customers, James strives to build strong relationships with clients, helping them enhance operations through Zonar's technology solutions.

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About Zonar

ZONAR[®]



Know more. And no more wondering.



What We Do



Driver productivity

- Utilize professional driver tools, inside the vehicle and out
- Manage daily tasks efficiently and with greater flexibility
- Coach drivers in real time
- Access vetted third-party apps



Fleet health, safety & compliance

- Ensure predictive maintenance and uptime
- Conduct and verify proper inspections
- Update engine calibrations over the air
- Comply with federal and state regulations



Operational efficiency

- Identify cost-saving measures and data insights
- Manage and monitor fleet and driver performance
- Optimize asset utilization across sites
- Maximize federal reimbursements

Trusted by industry leaders.



Thomas Built Buses

With Zonar on board, easily track each vehicle's location, performance and health.



Blue Bird

Insightful data sets for precision vehicle tracking and in-depth diagnostics.



IC Bus

Richer, deeper data so you can more efficiently monitor and manage your vehicles.



Both Provider—and Partner

- Commitment to safety and innovation—from the very beginning
- History of valued OEM partnerships
- Flexible platform that fits your needs
- End-to-end customer support



Rest easy with a support team behind you.



Compliance team

Covering every industry, from the ELD mandate, OSHA regulations, to school bus safety standards. Dedicated to customer success.



Customer Success team

Multiple locations and time zones. Field support in all 50 states and Canada. U.S.-based, 24/7/365 customer success team.



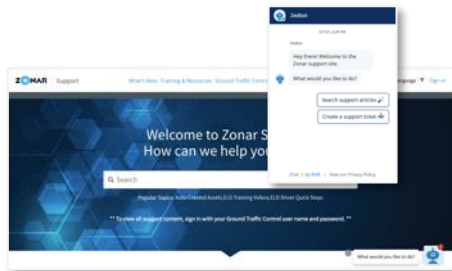
Installation services

Dedicated team ensuring installation success for each and every customer.



On-demand training

Online training at your fingertips, available 24/7/365.



Support site

Online support resources, plus live chat, email and phone.



Zonar Store

Cables. Tags. Chargers. Converters. Find what you need, faster.



Optional premium support

Dedicated account help. Onsite training. Technology protection. Opt-in based on your needs.

The Zonar Eco-System

ZONAR[®]



Outfit your fleet for greater efficiency.



Ground Traffic Control®

Drive data-based decisions with detailed visibility.



Zonar V4™ TCU

Track each vehicle's location, performance and health.



Zonar LD™ TCU

Track each light duty vehicle location, performance and health.



Zonar ZTrak®

Pinpoint the location of high-security assets and equipment.



Driver tablets

Expand your fleet's capabilities and streamline daily tasks.



EVIR®

Electronically verify every pre- and post-trip inspection.



Child Check-Mate System®

Make sure no child is left on the bus.



Zonar Forms™

Automate driver communication.



Zonar Access™

Manage employee hours online, on one platform.



Zonar Coach™

Build a safer fleet with safer drivers.

Enhance student safety with today's technology.



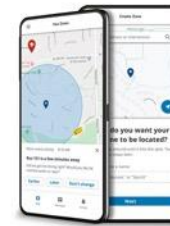
Zonar Z Pass®

Track student ridership across your fleet.



Zonar Verify™

Empower every driver and safeguard students.



Zonar MyView™

Communicate bus changes, delays, breakdowns and location to parents.

Keep each bus running reliably, longer.



Remote diagnostics
Access fleet health reports to maintain vehicle health.



Zonar FaultIQ®
Understand each vehicle's overall health. Predict downstream faults.



Navistar OnCommand® Connection
Access comprehensive diagnostic data for vehicle monitoring and maintenance.



ContiConnect™™ Live Integrated
Monitor each tire's data online, regardless of location.



Zonar ZFuel™
Find more opportunities to run more efficiently on less fuel.



Custom report building
Work with our in-house experts to develop customized projects.

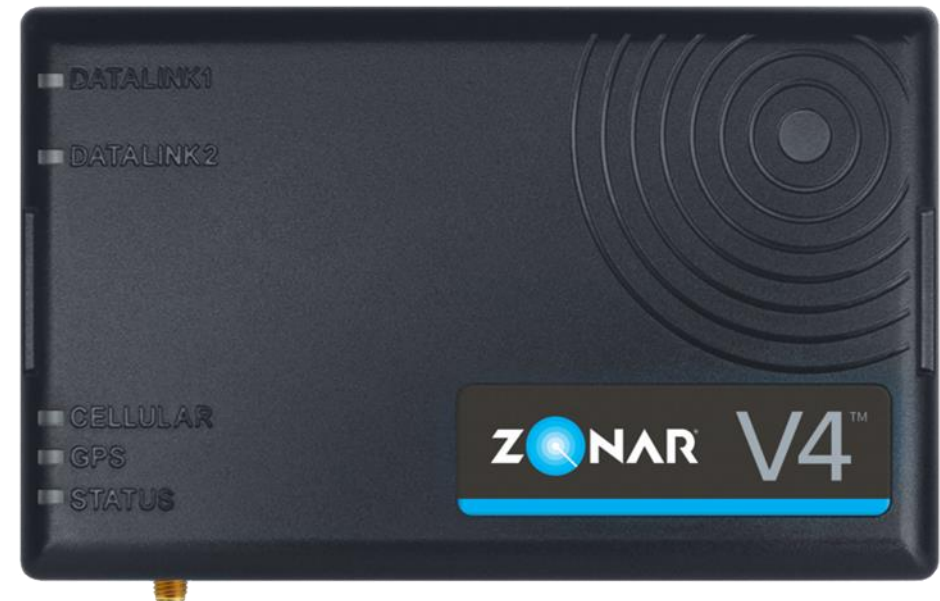
Zonar V4™ Telematics Control Unit

ZONAR

The Zonar logo consists of the word "ZONAR" in a bold, white, sans-serif font. Below the text is a thick white horizontal bar that is partially cut off at the bottom edge of the image.

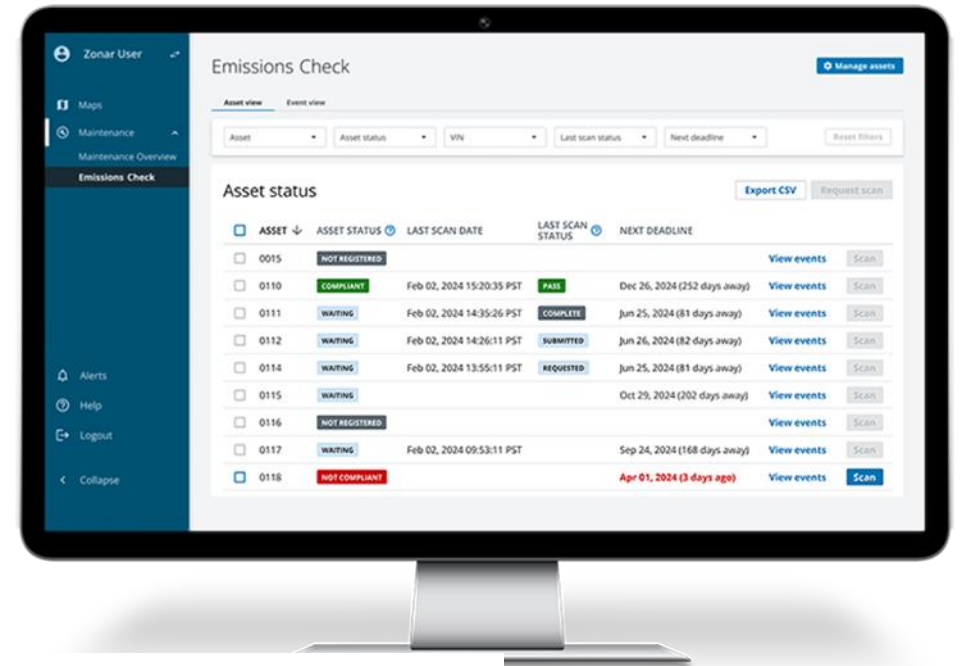
The V4E – *the brain of the of the system*

- Best in-class OEM quality, line fitted hardware with a .5ppm failure rate.
- Get insights into your fleet's performance and health with real-time data on every start, stop, turn, brake, and idle event.
- Use vehicle data to lower fuels casts, boost efficiency and increase uptime.
- Integrates directly with maintenance software.



Zonar Emissions Check™

- Integrated service with existing Zonar V4™ TCU
 - Zonar is the **first** company to receive an Executive Order to be a certified provider of a continuously connected device
- Remote CTC emissions scans
- Scan data shared directly with CARB, only when required
- Pass/fail scan result reporting
- Manage assets enabled for CTC in Ground Traffic Control



Advanced firmware sent to the V4 seamlessly communicates with the ECU and checks specific diagnostic messages.



The V4 automatically transmits required data to CARB remotely. No need for a shop visit.



A user-friendly backend report provides you with an overview of your assets, schedules, and results from CARB.

Empower every driver. Safeguard every student rider. Prioritize proactive vehicle health.

All using modern, smart transportation technologies built to help you navigate today's challenges. And tomorrow's.

ZONAR

The ZONAR logo is displayed in a bold, white, sans-serif font. Below the text, there is a solid white horizontal bar.

Questions?

ZONAR[®]



Thank you.

ZONAR[®]

