

# ALL-ELECTRIC CLASS 8 URBAN TRUCKS



# **COMPANY OVERVIEW**





# MISSION STATEMENT

Lion Is an innovative manufacturer of zero emission vehicles. Lion was founded in 2008 with the intention to revolutionize the transportation industry.

Lion stands out as the North American electric school bus OEM leader, having deployed over 250 electric school buses, with more than three million miles of service. Additionally, Lion is in the final stages of commercializing its collection of Class 6 and Class 8 industrial trucks.

We currently manufacture our own chassis, body, and battery packs and have the capacity to build 2,500 vehicles per year with our current manufacturing infrastructure.

With our several infrastructure deployments and our will to improve the environment, we have created a curriculum for clean air communities to share our electric vehicle knowledge well beyond our customer circle – setting the standards for training and service.

Always actively seeking new technologies, Lion vehicles have unique features that are specifically adapted to its users and their everyday needs. We believe that transitioning to all-electric vehicles will lead to major improvements in our society, environment and overall quality of life.

### **Mission Statement**

Be the leader in Design, Manufacturing and Distribution in the all-electric School/Shuttle Bus and Heavy-Duty Truck Markets in North America.



# **LION TODAY**

### **275** employees

### 2 000 indirect jobs

### Factory

Saint-Jérôme, Québec, Canada

### **Experience Centers**

- Sacramento, California
- Los Angeles, California
- Albany, New York

### Purpose-Built for All-Electric

- ✓ Chassis We build our own chassis
- ✓ Battery We build our own battery-packs
- ✓ Conception Design for efficient maintenance
- ✓ Design Optimized performance
- ✓ Innovation Smart charging, telemetry
- ✓ Future Positive legacy





# PRODUCT ROADMAP

2011 2016 2019 Q2 - 2020











Type C
Disel School Bus

LIONC

All-Electric
Type C
School Bus

LIONM, LION8, LIONA

All-Electric Midi/Minibus
All-Electric Class 8 Urban Truck
All-Electric Mini School Bus

**LION8 - TRACTOR, LION8 - REFUSE** 

All-Electric Class 8 Tractor All-Electric Refuse Truck



# PRODUCT ROADMAP (CONT.)

Q3 - 2020



Q4 - 2020



2021



LIOND, LION8 - BUCKET

All-Electric Type D School Bus
All-Electric Bucket Truck

LION<sub>6</sub>

All-Electric Class 6
Urban Truck

LION5, LION7, LION8 - BOOM, AMBULANCE

All-Electric Class 5 Urban Truck
All-Electric Boom Truck
All-Electric Ambulance



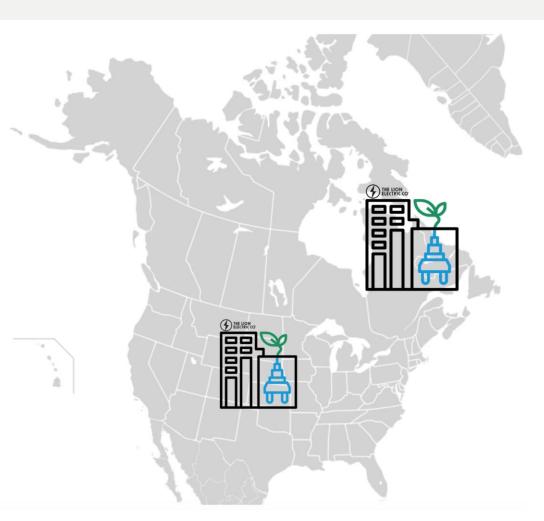
### MANUFACTURING CAPACITY

### Saint-Jerome Facility

- Annual production capacity of 750 school busses, 750 shuttle busses and 1,000 trucks
- Intention to increase truck capacity to 2,250 per year via automation investments
- Potential to further increase capacity in the future with further automation

### **US Factory**

- Plan to build a highly-automated truck factory in the US
- Location TBD based on source of demand (e.g. strategic partnership), supplier relationships, state subsidies, etc.
- Initial capacity of 3,000 units per year, with potential to increase to 10,000+ over time



# **ADVANTAGES**

Lowest Low Zero Emission: Electric total cost of maintenance cost Truck capital cost is 2 times ownership more than the capital cost of Social diesel truck, electricity cost acceptability equals 20% of the fuel cost, electric truck maintenance Purpose built equals 40% of a diesel truck. for all electric Best in class driving experience **Technology** No Noise Health impact attraction pollutions Subsidies / **Funding** available Safety



# **GREENHOUSE GAS EMISSION**

There's approximately 16.5 million trucks and 500,000 school buses in North America



School Bus Impact:

23 TONS

of GHG per year

By electrifying 25% of heavy-duty vehicles and 90% of school buses, we save close to 423 M GHG tons

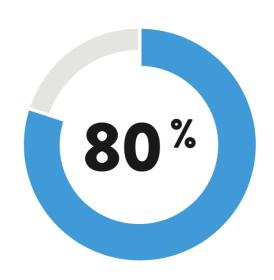


Truck Impact:

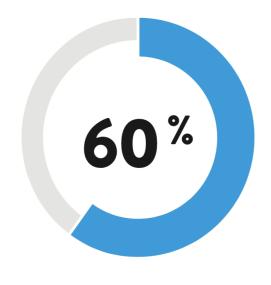
100 TONS of GHG per year

# **ADVANTAGES OF ELECTRIFICATION**

SAVINGS
ELECTRIC VS DIESEL



ENERGY COSTS REDUCTION



MAINTENANCE COSTS REDUCTION













THE MORE YOU DRIVE, THE MORE YOU SAVE!



### **All Electric Trucks**

Won California State BID Contract - Department of General Services (DGS)



# **ZERO EMISSION TRUCK**With All-Electric Automated Arm and Collection Body



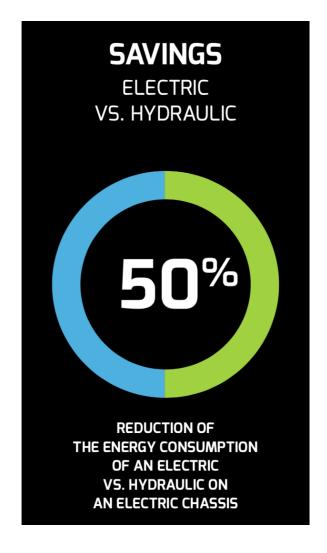
# **LION8: Automated Side Load Refuse Truck**





# LION8 - REFUSE









- ✓ Best turning radius
- ✓ Offers up to 1,200 homes to collect on a single charge
- ✓ No hydraulic fluid or pumps
- ✓ All compaction and arm movements are powered by the battery that drives the electric motors

# **ALL-ELECTRIC REFUSE TRUCK**



### **SAVINGS**

Electric vs Hydraulic



Reduction of the energy consumption of an electric vs hydraulic on an electric chassis

### **ADVANTAGES**

- √ 250 miles on a single charge
- ✓ 1,200 homes to collect
- ✓ No hydraulic fluid or pumps
- All compaction and arm movements are powered by the battery that drives the electric motor

### **PROMOTIONAL VIDEO**





# CONTACT US!







# DRIVE THE FUTURE TODAY WITH LION ELECTRIC TRUCK!

Contact us for a demonstration!

### **Charles Williams**

Sales Manager, Western Region

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WEIGHT & DIMENSIONS	Cabin Length	60.25 in
	Cabin Width	101.5 in
	Cabin Height	107 in
	Wheelbase	220 in **
	Curb Weight	24 600 lbs
	Gross Vehicle Weight Rating (GVWR)	54 600 lbs
	Top Speed	65 mph
	Maximum Power	470 HP
ELECTRIC POWERTRAIN	Maximum Torque	2507 ft·lbs
	Range	Up to 250 miles
	Battery Capacity	Up to 480 kWh
	Motor & Inverter	SUMO HD HV3500-9 Phases // TM4 / Dana
	Transmission	Direct Drive // WithoutTransmission
	Charging Type	Level II (J1772) & III (CCS-Combo)
	Level II - Charging Time	5 - 16 hours
	Level III - Charging Time	1.5 - 5 hours
	Front Axle	14 600 lbs // Hendrickson
	Rear Axle	Tandem 40 000 lbs // Dana
CHASSIS	Suspension	Air Suspension // Hendrickson
	Braking	Air Disc Brakes // Bendix



### LION8 - CLASS 8 URBAN TRUCK



# LION8

	Cabin Length	60.25 in
	Cabin Width	101.5 in
WEIGHT	Cabin Height	107 in
& DIMENSIONS	Wheelbase	220 in **
	Curb Weight	24 600 lbs
	Gross Vehicle Weight Rating (GVWR)	54 600 lbs
	Top Speed	65 mph
ELECTRIC	Maximum Power	470 HP
	Maximum Torque	2507 ft·lbs
	Range	Up to 250 miles
	Battery Capacity	Up to 480 kWh
POWERTRAIN	Motor & Inverter	SUMO HD HV3500-9 Phases // TM4 / Dana
	Transmission	Direct Drive // WithoutTransmission
	Charging Type	Level II (J1772) & III (CCS-Combo)
	Level II - Charging Time	5 - 16 hours
	Level III - Charging Time	1.5 - 5 hours
	Front Axle	14 600 lbs // Hendrickson
CHASSIS	Rear Axle	Tandem 40 000 lbs // Dana
CHASSIS	Suspension	Air Suspension // Hendrickson
	Braking	Air Disc Brakes // Bendix



<sup>\*</sup> Specifications may vary and are customized according to the application and the customer's need



- ✓ Heavy-duty truck with the lowest cost/mile in North America
- ✓ Increased up-time
- ✓ Low maintenance

<sup>\*\*</sup> Many wheelbase available

# LION8 – SINGLE AXLE TRUCK



WEIGHT	Cabin Length	60.25 in
	Cabin Width	101.5 in
	Cabin Height	107 in
	Wheelbase	194 in **
& DIMENSIONS	Gross Vehicle Weight (GVW)	36,400 lbs
	Tare Weight - Range 90 mi / 130 mi / 170 mi	16,371 lbs // 16,915 lbs // 17,459 lbs
	Payload - Range 90 mi / 130 mi / 170 mi	20,029 lbs // 19,485 lbs // 18,941 lbs
	Top Speed	65 mph
	Maximum Power	310 HP
	Maximum Torque	1,800 ft·lbs
	Range	Up to 170 miles
ELECTRIC	Battery Capacity	Up to 320 kWh
POWERTRAIN	Motor & Inverter	SUMO MD - 6 Phases // TM4 / Dana
	Transmission	Direct Drive // No Transmission
	Charging Type	Level II (J1772) & III (CCS-Combo)
	Level II - Charging Time	8 - 16 hours
	Level III - Charging Time	2 - 4 hours
	Front Axle	14,600 lbs // Hendrickson
CHACCIC	Rear Axle	20,000 lbs // Dana
CHASSIS	Suspension	Air Suspension // Hendrickson
	Braking	Air Disc Brakes // Bendix





# **ALL-ELECTRIC TRACTOR TRUCK**



WEIGHT & DIMENSIONS	Cabin Length	60.25 in
	Cabin Width	101.5 in
	Cabin Height	107 in
	Wheelbase	200 in - 244 in **
	Combine Weight Rating	110,000 lbs
	Top Speed	65 mph
	Maximum Power	536 kW
	Maximum Torque	5,300 ft·lbs
	Range	Up to 250 miles
ELECTRIC POWERTRAIN	Battery Capacity	Up to 480 kWh
TOWERTHAIN	Transmission	Direct Drive // 2-3 ratio available
	Charging Type	Level II (J1772) & III (CCS-Combo)
	Level II - Charging Time	5 - 16 hours
	Level III - Charging Time	1.5 - 5 hours
CHVCCIC	Suspension	Air Suspension // Hendrickson
CHASSIS	Braking	Air Disc Brakes // Bendix



# AVAILABLE RANGE & PAYLOAD



# LION8



LION8



# LION8

Single Axle:

kWh	MILES	GVWR
168 kWh	90	34,600
252 kWh	130	34,600
336 kWh	170	34,600



# LION8

Tractor
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kWh	MILES	GWVR
252 kWh	100	80,000
336 kWh	135	80,000
420 kWh	170	80,000
504 kWh	325	80,000
588 kWh	380	80,000
672 kWh	435	80,000

# LION8

**Tandem Axle:** 

kWh	MILES	GWVR
168 kWh	90	54,600
252 kWh	130	54,600
336 kWh	170	54,600
420 kWh	200	54,600
504 kWh	250	54,600



### LION8 Refuse







# **LION8: Drayage Truck**







# **LION8: Bucket Truck**









**400 MODEL** 

### **THE LION8 100% ELECTRIC POWERTRAIN**

The Onboard Charger/Inverter



### THE ONBOARD CHARGER

#### AC CHARGING I AC/DC CONVERTER

The onboard charger converts incoming alternating current (AC) into direct current (DC) to store in the battery. The capacity of the onboard charger represent the maximum power input that the vehicle can accept from the Mobile Connector, Wall Connector or public charging stations.

#### DC CHARGING

Charging with direct voltage (DC charging) is also possible. However, the supply of a direct voltage via a public electricity system is complex. Superchargers and other DC fast charging stations do not use the onboard charger.

#### AUXILIARY DRIVE I DC/AC CONVERTER

In the reverse case, the direct voltage from the battery is converted into a 3-phase alternating voltage to power the HV accessories on the vehicle (Hydraulic pump for p/s & brakes, A/C compressor, air brake/suspension compressor. The inverter is also known as transducer, or DC/AC converter.

#### **V 2 G**

Vehicle-to-grid can be used with gridable vehicles, that is, plug-in electric vehicles (BEV and PHEV), with grid capacity. Since at any given time 95 percent of cars are parked, the batteries in electric vehicles could be used to let electricity flow from the vehicle to the electric distribution network and back. This represents an estimated value to the utilities of up to \$4,000 per year per car.

### **CHARGING INFRASTRUCTURE**



# THE EVSE: ELECTRIC VEHICLE SUPPLY EQUIPMENT

EVSE stands for electric vehicle supply equipment and its function is to supply electric energy to recharge electric vehicles. EVSEs are also known as EV charging stations, electric recharging points or just charging points. EVSEs can provide a charge for the operation of electric vehicles or plug-in hybrid electric-gasoline vehicles.

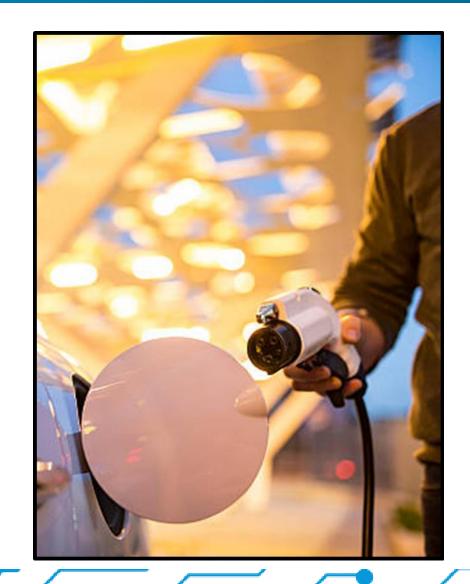
#### MAIN FEATURES

EVSE stands for electric vehicle supply equipment and its function is to supply electric energy to recharge electric vehicles. EVSEs are also known as EV charging stations, electric recharging points or just charging points. EVSEs can provide a charge for the operation of electric vehicles or plug-in hybrid electric-gasoline vehicles.

#### THE MAIN FEATURES:

- Safety
- The high power terminals are not live before negotiation protocol
- Detection of short circuit to ground ; GFCI Fault (Ground Fault Circuit Interrupt)
- Facilitate the activation and deactivation of charging
- Detect and verify the pilot signal
- Self-diagnosis of faults

### THE EVSE



# TECHNOLOGY THAT ADOPTS TO YOUR OPERATION:



### INDUSTRY STANDARD CHARGING



Level 2 - J1772

AC charging of 15 to 30 kW

Complete charge – between 5 to 16 hours



Level 3 – CCS COMBO

DC charging of 50 kW and more

Complete charge – between 1.5 to 5 hours

### **CHARGING INFRASTRUCTURE**

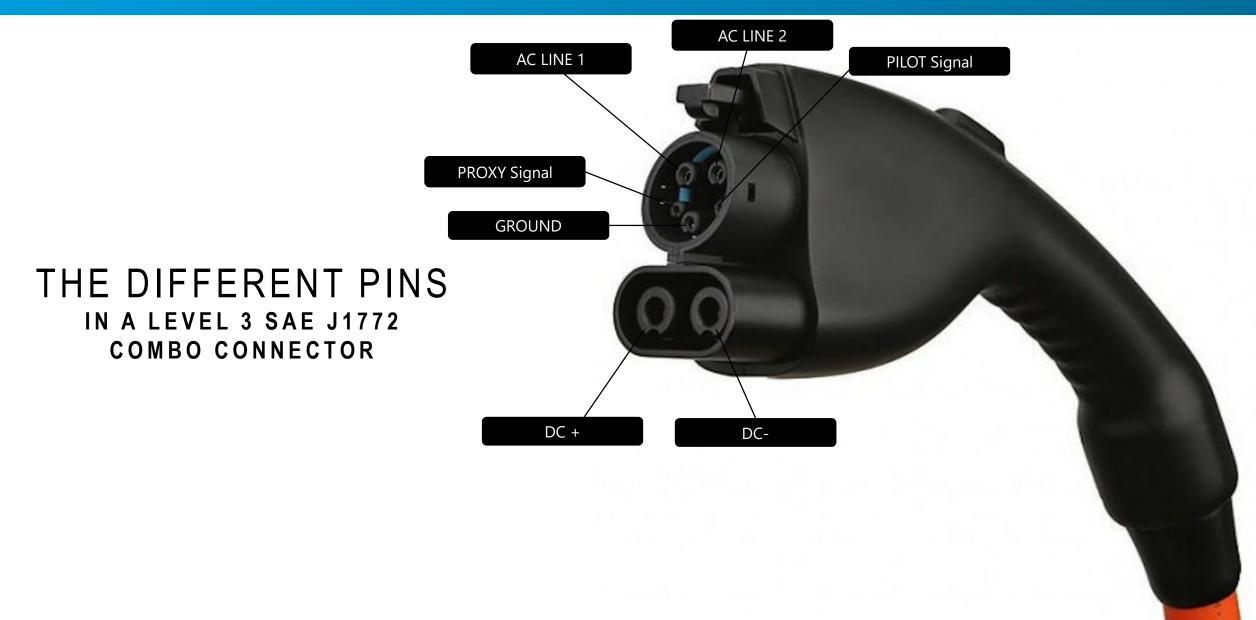


THE DIFFERENT PINS
IN A LEVEL 2 SAE J1772
CONNECTOR



### **CHARGING INFRASTRUCTURE**





# THE LION ACADEMY,

Lion leads the heavy-duty EV certifications and is creating new standards for zero-emission vehicles.



Assistance with Funding

Opportunities Available

# **MAINTENANCE SUPPORT PLANS**

# MULTIPLE ADDITIONAL OPTIONS FOR SERVICE AND MAINTENANCE IN ADDITION TO THE LION EXPERIENCE / SERVICE / PARTS CENTERS :



Mobile Service / Tech / Maintenance Teams



Remote maintenance through telematics



24H parts centers and availabilities across North America



Dedicated service teams, including trainers, technicians, trucks, etc.



Leverage National and Regional Service Networks

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Power In Progress

