EV Fleet Program Overview

PG&E will help you install EV make-ready infrastructure for medium- and heavy-duty fleets

$236 million budget over 5 years FROM 2020–2024
700+ sites SUPPORTING 6,500 new EVs

Support conversion of commercial and public fleets to electric

EXAMPLES:
Delivery vehicles, school buses, transit buses, and more...
EV Fleet Vehicle Sector Mix

EV Fleet will target a diverse mix of medium- and heavy-duty vehicle types*

*Actual representation of vehicle types subject to vary based on program implementation, project costs, and market readiness
EV Fleet Ownership - Customer-Owned

PG&E pays for infrastructure cost up to the customer meter*

**Charging equipment rebates for schools, transit agencies and disadvantaged communities**

<table>
<thead>
<tr>
<th>EVSE power</th>
<th>Max. rebate amount**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 50kW</td>
<td>$15,000 per charger</td>
</tr>
<tr>
<td>50kW up to 150kW</td>
<td>$25,000 per charger</td>
</tr>
<tr>
<td>150kW and above</td>
<td>$42,000 per charger</td>
</tr>
</tbody>
</table>

**Customer-owned infrastructure**

- Eligible for incentive up to capped amount based on vehicle sector

<table>
<thead>
<tr>
<th>Vehicle type</th>
<th>Per vehicle incentive cap</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transit buses and Class 8 trucks</td>
<td>$9,000 per vehicle✝</td>
</tr>
<tr>
<td>Transportation refrigeration units, truck stop electrification, ground support equipment and forklifts</td>
<td>$3,000 per vehicle‡</td>
</tr>
<tr>
<td>School buses, local delivery trucks, and other vehicles</td>
<td>$4,000 per vehicle‡</td>
</tr>
</tbody>
</table>

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*Some exceptions may apply to customers who hold Primary Service with PG&E.
**Rebate not to exceed 50% of charger equipment and installation costs.
EVSE must meet minimum and standard requirements to be eligible for rebate. Fortune 1000 companies are not eligible.
***Customer-owned eligibility at PG&E discretion based on project scope and associated costs.
†Limited to 25 vehicles per site.
‡Limited to 50 vehicles per site.
How to Prepare

What we need from you

1. Demonstrate commitment to procurement of a minimum of 2 electric fleet vehicles.
2. Demonstrate long-term electrification growth plan and schedule of load increase.
3. Provide data related to charger usage for a minimum of 5 years.
4. Own or lease the property where chargers are installed, and operate and maintain vehicles and chargers for minimum of 10 years.
Business EV Rate Structure

1. Customers choose subscription level, based on charging needs

High Use EV Rate:

|$95.56 / 50 kW block over 100kW*

Low Use EV Rate:

|$12.41 / 10 kW block up to 100kW

Customers that want to manage charging loads can opt for a lower subscription level.

2. Subscription remains consistent month-to-month

If site charging power exceeds subscription, several customer communications are triggered, and overage fees may apply.

Customers can change subscription level to suit their charging needs.

3. Energy usage is billed based on time-of-use pricing

Energy Charge:

Charging is cheapest mid-day, when PG&E has higher levels of renewable energy generation.

* Values for Business High Use EV Rate Secondary (BEV2-S) voltage. For Business High Use EV Rate Primary (BEV2-P) voltage, the price of each 50 kW block is $85.98.

**Business High Use EV Rate (BEV2) values shown for illustrative purposes. Business Low Use EV Rate (BEV1) values will vary slightly from the values shown above. The kWh values of the TOU periods above are rounded for clarity. Please refer to the Business EV Tariff for exact values.
Thank you!

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Helpful resources

- [EV Fleet Website](#)
- [EV Fleet Savings Calculator](#)
- [EV Fleet Fact Sheet](#)
- [EV Fleet Interest Form](#)
- [EV Fleet Application](#)
- [EV Fleet Total Cost of Ownership Fact Sheet](#)
- [EV Fleet Rebate Calculator (for chargers)](#)
- [EV Fleet Incentive Calculator (for infrastructure)](#)
- [EV Fleet Rate Calculator](#)
- [EV Fleet List of Approved Charging Vendors](#)
- [EV Fleet Terms and Conditions](#)
- [EV Fleet Customer Information Sharing Agreement](#)
- [EV Fleet Non-Disclosure Agreement](#)
- [EV Fleet Additional Funding Filtering Tool](#)
- [PG&E Service Territory Map](#)