



EV Fleet Program





EV Fleet Program Overview

PG&E will help you install EV make-ready infrastructure for medium- and heavy-duty fleets

\$236 million
budget over 5 years
FROM 2020–2024

700+ sites
SUPPORTING
6,500 new EVs

Support conversion of commercial and public fleets to electric

EXAMPLES:

Delivery vehicles, school buses, transit buses, and more...

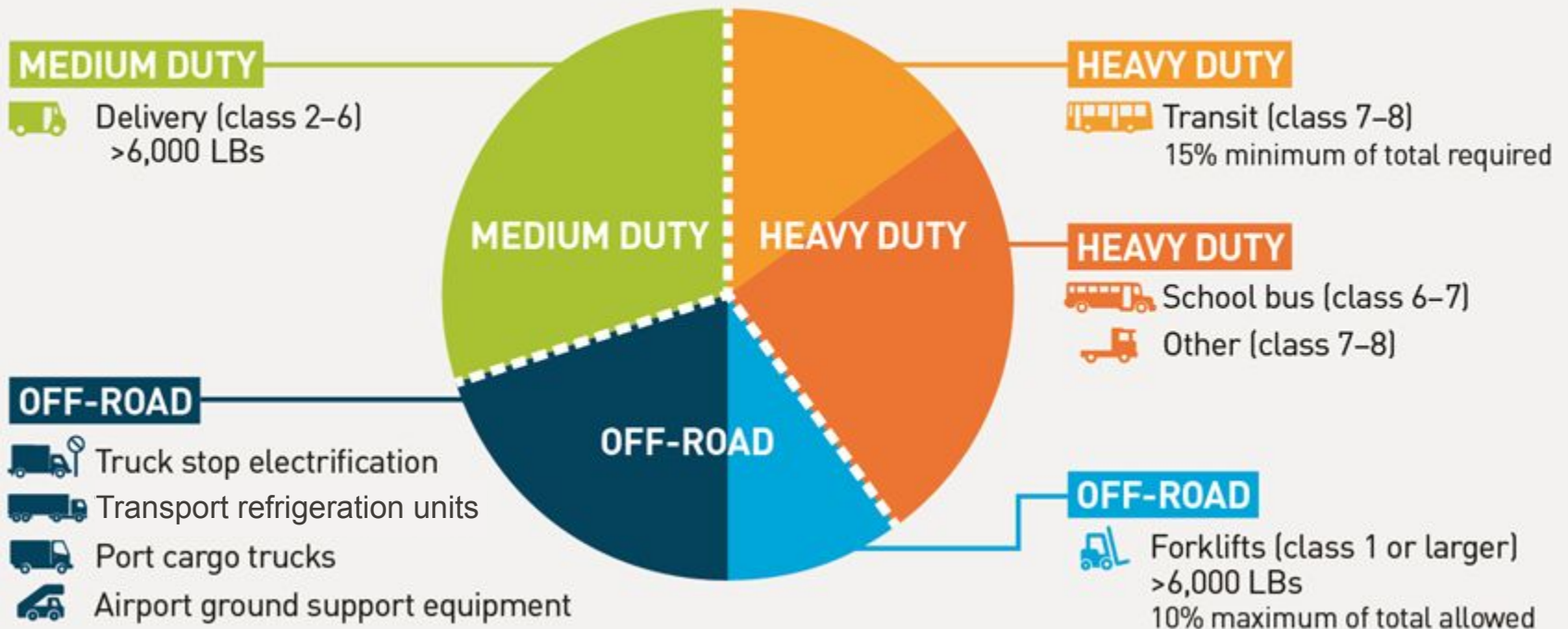




EV Fleet Vehicle Sector Mix

EV Fleet will target a diverse mix of medium- and heavy-duty vehicle types*

VEHICLE TYPE ESTIMATES

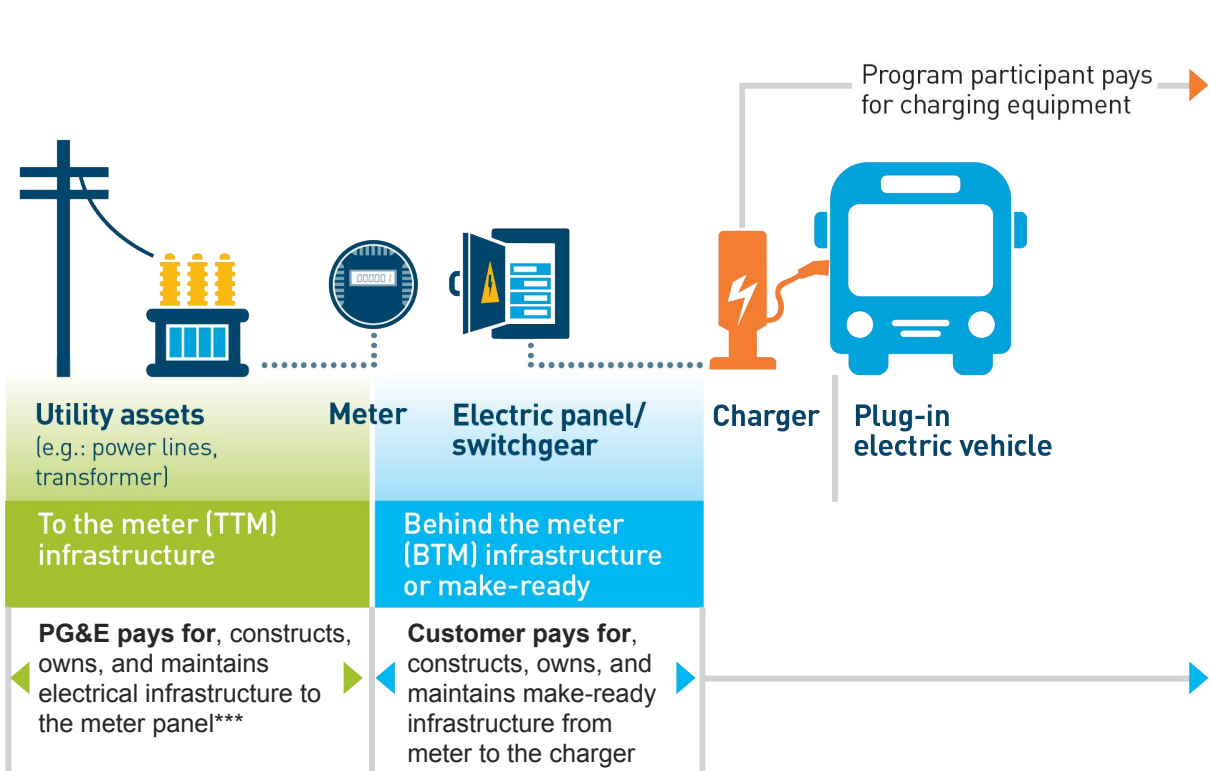


*Actual representation of vehicle types subject to vary based on program implementation, project costs, and market readiness



EV Fleet Ownership - Customer-Owned

PG&E pays for infrastructure cost up to the customer meter*



Charging equipment rebates for schools, transit agencies and disadvantaged communities

EVSE power	Max. rebate amount**
Up to 50kW	\$15,000 per charger
50kW up to 150kW	\$25,000 per charger
150kW and above	\$42,000 per charger

Customer-owned infrastructure

Eligible for incentive up to capped amount based on vehicle sector

Vehicle type	Per vehicle incentive cap
Transit buses and Class 8 trucks	\$9,000 per vehicle [†]
Transportation refrigeration units, truck stop electrification, ground support equipment and forklifts	\$3,000 per vehicle [‡]
School buses, local delivery trucks, and other vehicles	\$4,000 per vehicle [†]

* Some exceptions may apply to customers who hold Primary Service with PG&E.
 ** Rebate not to exceed 50% of charger equipment and installation costs.
 EVSE must meet minimum and standard requirements to be eligible for rebate.
 Fortune 1000 companies are not eligible.
 *** Customer-owned eligibility at PG&E discretion based on project scope and associated costs.
[†] Limited to 25 vehicles per site.
[‡] Limited to 50 vehicles per site.

What we need from **you**



Demonstrate commitment to procurement of a minimum of 2 electric fleet vehicles



Demonstrate long-term electrification growth plan and schedule of load increase



Provide data related to charger usage for a minimum of **5 years**



Own or lease the property where chargers are installed, and operate and maintain vehicles and chargers for minimum of **10 years**



Business EV Rate Structure

1

Customers choose subscription level, based on charging needs

High Use EV Rate:

\$95.56

/ 50 kW block over 100kW*

Low Use EV Rate:

\$12.41

/ 10 kW block up to 100kW

Customers that want to **manage charging loads** can opt for a lower subscription level.

2

Subscription remains consistent month-to-month



If site charging power exceeds subscription, several customer communications are triggered, and overage fees may apply.

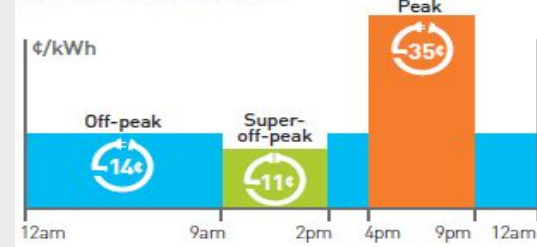
Customers **can change subscription level** to suit their charging needs.

3

Energy usage is billed based on time-of-use pricing

Energy Charge:

Time-of-use schedule**



Charging is cheapest mid-day, when PG&E has higher levels of renewable energy generation.

* Values for Business High Use EV Rate Secondary (BEV2-S) voltage. For Business High Use EV Rate Primary (BEV2-P) voltage, the price of each 50 kW block is \$85.98.

**Business High Use EV Rate (BEV2) values shown for illustrative purposes. Business Low Use EV Rate (BEV1) values will vary slightly from the values shown above. The kWh values of the TOU periods above are rounded for clarity. Please refer to the [Business EV Tariff](#) for exact values.

Thank you!

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Helpful resources

CTRL + Click to open link

- [EV Fleet Website](#)
- [EV Fleet Savings Calculator](#)
- [EV Fleet Fact Sheet](#)
- [EV Fleet Interest Form](#)
- [EV Fleet Application](#)
- [EV Fleet Total Cost of Ownership Fact Sheet](#)
- [EV Fleet Rebate Calculator \(for chargers\)](#)
- [EV Fleet Incentive Calculator \(for infrastructure\)](#)
- [EV Fleet Rate Calculator](#)
- [EV Fleet List of Approved Charging Vendors](#)
- [EV Fleet Terms and Conditions](#)
- [EV Fleet Customer Information Sharing Agreement](#)
- [EV Fleet Non-Disclosure Agreement](#)
- [EV Fleet Additional Funding Filtering Tool](#)
- [PG&E Service Territory Map](#)